

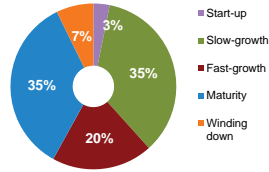


GROWTH AND INNOVATION BUSINESS

2017 Stage of Business Development¹

Stage	Description	Percentage
Start-up	Just opened and gaining sales	3%
Slow-growth	Sales are slowly increasing	35%
Fast-growth	Sales are rapidly increasing	20%
Maturity	Sales have plateaued	35%
Winding down	Sales are declining	7%

Business Distribution by Stage of Development¹



Innovative* Business Sectors²

NAICS	Burlington	Halton Hills	Milton	Oakville	HALTON REGION Count	%
Goods-producing industries						
Agriculture, forestry, fishing & hunting	0	0	1	0	1	0%
Mining, oil, gas & utilities	5	1	0	1	7	1%
Construction	14	1	1	6	22	3%
Manufacturing	113	17	14	35	179	25%
Service-based industries						
Wholesale/retail	119	6	9	67	201	28%
Transportation & warehousing	3	0	0	3	6	1%
Finance, insurance & real estate	9	0	0	4	13	2%
Professional, scientific & technical	42	4	6	36	88	12%
Business & support services	15	1	0	4	20	3%
Education, healthcare & gov't	27	1	2	12	42	6%
Information, cultural & recreation	24	3	2	24	53	7%
Accommodation & food services	28	1	2	29	60	8%
Other services	19	1	1	11	32	4%
TOTAL	418	36	38	232	724	100%

* Defined as a business introducing improved products or production processes over the past 12 months.

Notable Halton Innovators* 2016²

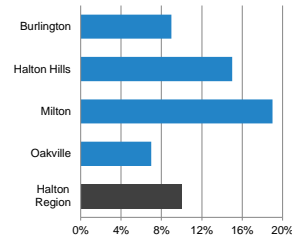


Halton Business Turnover, 2011-2016²

	2011 Business Count	Closed / Relocated	New Halton Location	2016 Business Count	Business Churn Rate	Business Growth Rate	Net Change 2011-2016
Burlington	4,621	1,992	2,411	5,043	43%	52%	9%
Halton Hills	1,228	423	612	1,417	34%	50%	15%
Milton	1,663	722	1,040	1,980	43%	63%	19%
Oakville	4,549	2,060	2,359	4,847	45%	52%	7%
Halton Region	12,061	5,197	6,422	13,287	43%	53%	10%

* The churn rate, or rate of attrition, is the percentage of businesses that closed or relocated between 2011 and 2016. The growth rate is the percentage of businesses that opened at a location between 2011 and 2016. The net change is the percentage increase (or decrease) in the number of businesses between 2011 and 2016.

Net Percentage Change in Businesses, 2011-2016²

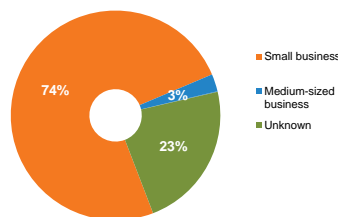


Size of New* Halton Businesses, 2016²

Employee Size Range	HALTON REGION Count	%
Small business	804	74%
1 to 9 employees	660	61%
10 to 49 employees	144	13%
Medium-sized business	29	3%
50 to 99 employees	19	2%
100 to 499 employees	10	1%
Large business	1	0%
500+ employees	1	0%
Unknown	246	23%
TOTAL	1,080	100%

* Represented by new business locations in 2016, either from new business start-ups or a business relocation within or to Halton.

2016 Size Distribution of New Businesses²



Sources

- ¹ Halton Region, Business Conditions Survey
- ² Halton Region, Employment Survey

For more detailed statistics or to request customized reports, please contact us.



Disclaimer: Halton Region does not warrant the completeness or accuracy of the information contained in this report and does not accept liability arising from the use or misuse of all or portions of such information. Caution should be used in interpreting the information in the report and making any conclusions.

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