

Halton's Entrepreneurship Services: Small Business Centre & Global Business Centre

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Halton Small Business Centre (SBC)



Halton Small Business Centre



Ontario Network of Entrepreneurs

The Ontario Network of Entrepreneurs (ONE) is a collaborative network of expert advisors, programs and resources across Ontario to help entrepreneurs start and grow their businesses and create jobs. For more information, visit

www.onebusiness.ca



HALTON REGION SMALL BUSINESS CENTRE

Halton Region Small Business Centre offers many services to entrepreneurs and small business owners in all stages of their business. From formulating an idea to starting and expanding a business, we are here to help you!



HALTECH REGIONAL INNOVATION CENTRE

HalTech works with companies to expand their start-ups, grow their businesses, develop their ideas and commercialize their products.



BUSINESS ADVISORY SERVICES

Business Advisory Services are focused on helping high-growth firms grow their businesses here and abroad.



Who Does the SBC Serve?

- **People thinking** about beginning to explore small business
- **People starting** and preparing to get established in the marketplace
- **People growing** or expanding existing businesses, typically less than 5 years old
- **Youth** – young people wanting to explore the possibility of self-employment

SBC Services - Consultations

One-on-one meetings with Business Consultant



- Locations:
 - Halton Regional Centre (Oakville)
 - Consultant-on-Site:
 - Milton Education Village Innovation Centre
 - Georgetown Public Library
 - Halton Multicultural Council

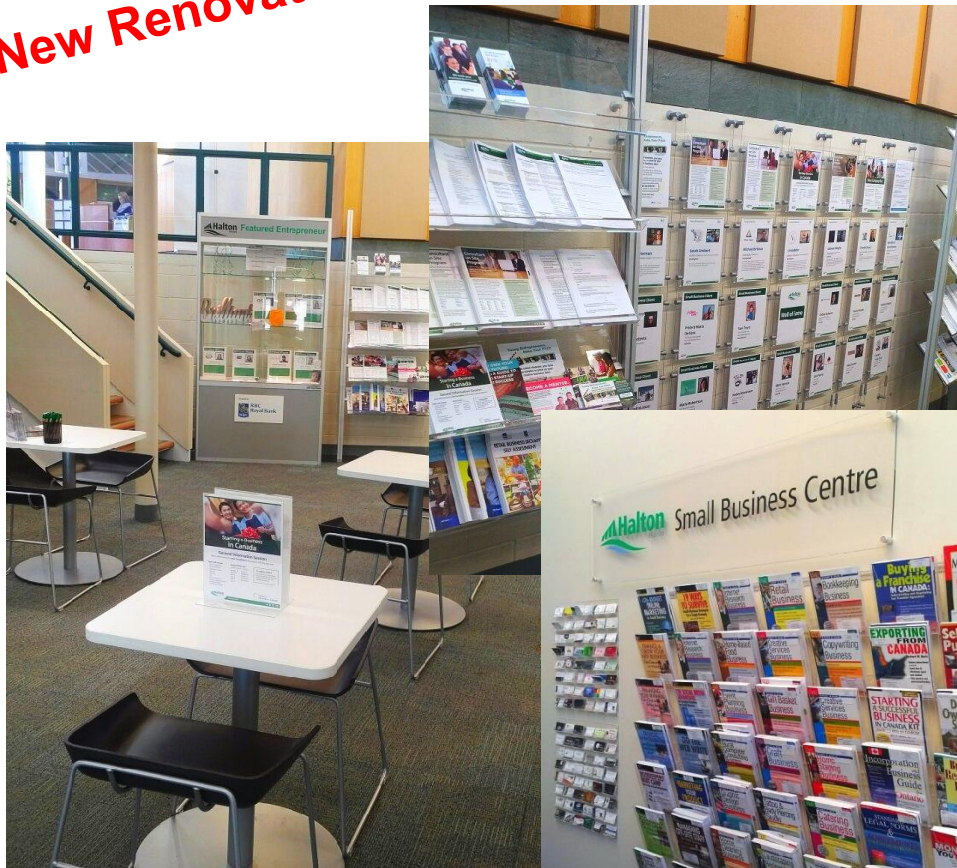
SBC Services – Sessions, Seminars/Events



- Weekly “Getting Started” info sessions (every Tuesday – free!)
- Monthly youth programming info sessions
- Monthly seminars
- Events

SBC Services – Drop-In Resource Centre

New Renovations!



Client Resources:

- Business publications, reference material
- Lending library
- Public-use computers
 - Business registrations
 - Online Market Research Tools
 - Business plan software

Client Promotion:

- Featured Entrepreneur Display Case
- Wall of Fame
- Monthly E-Newsletter
- Network Halton Board

SBC Programs – Expert on Demand

Access to Professionals



Professional Volunteers:

- Accountants/Bookkeepers
- Lawyers
- Intellectual Property, Trade-mark Agents
- Marketing specialists
- Web design/IT
- Global Investment Consultants

45 minute meeting with a local professional to answer specific questions at no charge.

SBC Programs – Mentoring, Training & Grants

Starter Company Plus

- Provides training, mentoring & advice for 18+ to help build or grow their small business
- Opportunity for a \$4,500 micro-grant
- Three streams:
 - Newcomer
 - Export-oriented
 - Main Street
- 4 cohorts – just kicked off #3!
- Cohort #4 in Fall 2018



SBC Programs – Youth Entrepreneurship

Summer Company

futurpreneur
canada

PYTHONS'
PIT



Young Entrepreneurs,
Make Your Pitch



 **Halton**
REGION

- **Summer Company (Provincial program)**
 - Youth, 15-29, returning to school in fall
 - Hands-on business training and mentoring
 - Award of up to \$3,000 for participants
- **Futurpreneur Canada (Federal program)**
 - Youth, 18-39, not in school
 - Pre-launch coaching, business plan review
 - Loan of up to \$15,000
- **Other Supported Youth Programs:**
 - Make Your Pitch Video Competition (high school students)
 - Rotary Groups' Python's' Pit Competition (high school stream)

Halton Global Business Centre (GBC)



Who Does the GBC Serve?

Halton Global Business Centre:

Is a hub of resources and support for local small to medium sized businesses that are looking to scale up and go global.

One-Stop-Shop to help those:

- ✓ **Interested in exporting**
- ✓ **New to exporting**
- ✓ **Born global**
- ✓ **Experienced exporter**



GBC – Services & Programs

How Can We Help?

**Consultation
Services**

**Seminars &
Workshops**

**Funding &
Training
Programs**

**Referrals &
Networking**

**Resources
& Tools**

GBC – Partnerships

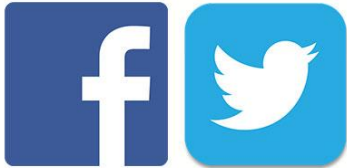


Let's Continue the Conversation!



www.halton.ca/smallbusiness

www.halton.ca/goglobal



@HaltonBusiness



905-825-6000 ext. 7900



smallbusiness@halton.ca
Newsletter Sign-Up!

Recap...

- ✓ Help for new and existing small businesses (SBC)
- ✓ Funding \$ and training programs for business and youth
- ✓ Export assistance (GBC)
- ✓ One-window format (multiple services, one location!)
- ✓ Connect – follow, sign-up, call, visit

